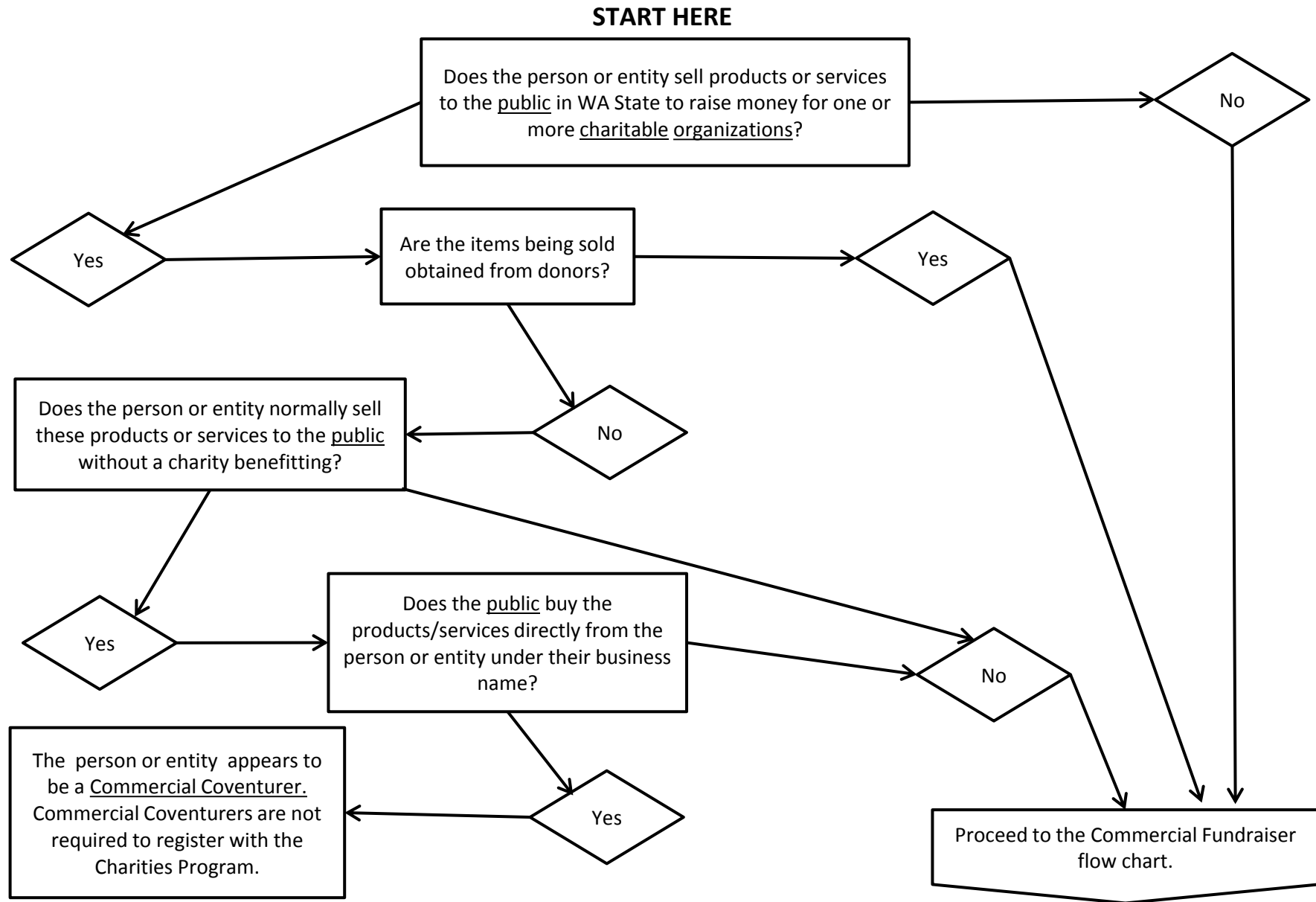


COMMERCIAL COVENTURER FLOW CHART



Terms as defined by the Charitable Solicitations Act, 19.09 RCW

"Charitable Organization" is defined as any entity that solicits or collects contributions from the general public where the contribution is or is purported to be used to support a charitable purpose, but does not include any commercial fund-raiser, commercial fund-raising entity, commercial coventurer, or any fund-raising counsel. Churches and their integrated auxiliaries and political organizations are not considered charitable organizations under the Act.

"Charitable purpose" is defined as any religious, charitable, scientific, testing for public safety, literary, or educational purpose or any other purpose that is beneficial to the community, including but not limited to recreational, environmental, humanitarian, patriotic, or civic purposes, the support of national or international amateur sports competition, the prevention of cruelty to children or animals, the advancement of social welfare, or the benefit of law enforcement personnel, fire fighters, and other persons who protect public safety. The term "charitable" is used in its generally accepted legal sense and includes relief of the poor, the distressed, or the underprivileged; advancement of religion; advancement of education or science; erecting or maintaining public buildings, monuments, or works; lessening the burdens of government; lessening neighborhood tensions; eliminating prejudice and discrimination; defending human and civil rights secured by law; and combating community

"Commercial Coventurer" is any individual or corporation, partnership, sole proprietorship, limited liability company, limited partnership, limited liability partnership, or any other legal entity which is primarily engaged in the sales of goods or services for profit, and who represents that a portion of the sales price, a certain sum of money, or some other specified thing of value will be donated to a named charitable organization if they purchase said goods or services, and who is not otherwise regularly or primarily engaged in making charitable solicitations or otherwise raising funds for one or more charitable organizations.

"General Public or Public" is defined as any individual or entity located in Washington State without a membership or other official relationship with a charitable organization before a solicitation by the charitable organization.